

IoT, Blockchain and DePIN workshop SUSS, June 8 2023



# Agenda

Part 1 14:00-15:00

物联网与区块链打造可信数据底座

Part 2 15:00-16:00

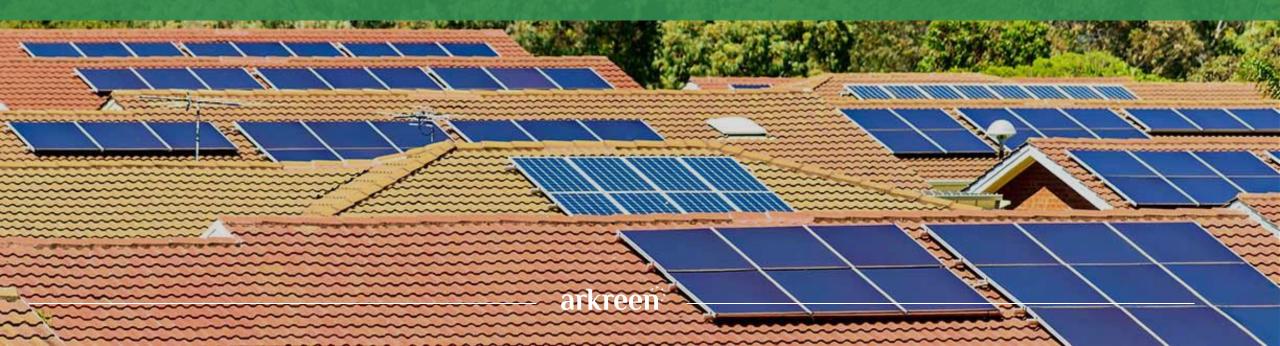
DePIN的模式介绍以及市场现状

Part 3 16:00-17:00

DePIN DeEnergy项目Arkreen分享

# 当物联网遇见区块链

打造可信数字底座上的商业模式探索



# 掘金万亿级物联网市场 构建泛信任数字新世界

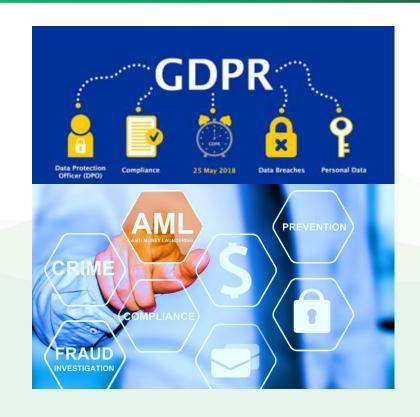
这个星球上的万物正以我们无法想象的速度飞速连接我们即将迈入一个万物互联的世界,海量数据汇聚成奔腾不息的信息流改变着我们的日常生活

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2020年,全球物联网连 接数已经达到120亿 250 **亿** 截止2025年,全球物联网 连接数将达到252亿

# 欧盟率先提出GDPR 将触发全球行业变革

2018年5月25 日《通用数据保护条例》GDPR宣布正式生效。该条例面向所有收集、存储或处理欧盟境内任何居民的个人数据的任何组织及企业,无论该企业是否位于欧盟成员国内。不遵守GDPR的企业可能需要面临着2000万美元或4%营业额的罚款。





# 数据可信+隐私保护



# 未来十年的新技术源于已 有技术的"组合进化"

组合是新技术的潜在来源,带来指数级增长

新技术并非无中生有的被"发明",技术产生于其他技术的组合。由于新技术不断涌现,可能的组合机会成爆炸性的增长,有些技术成指数规模增长。

# Blockchain

#### IoT

- 5G
- 无人驾驶
- 机器人

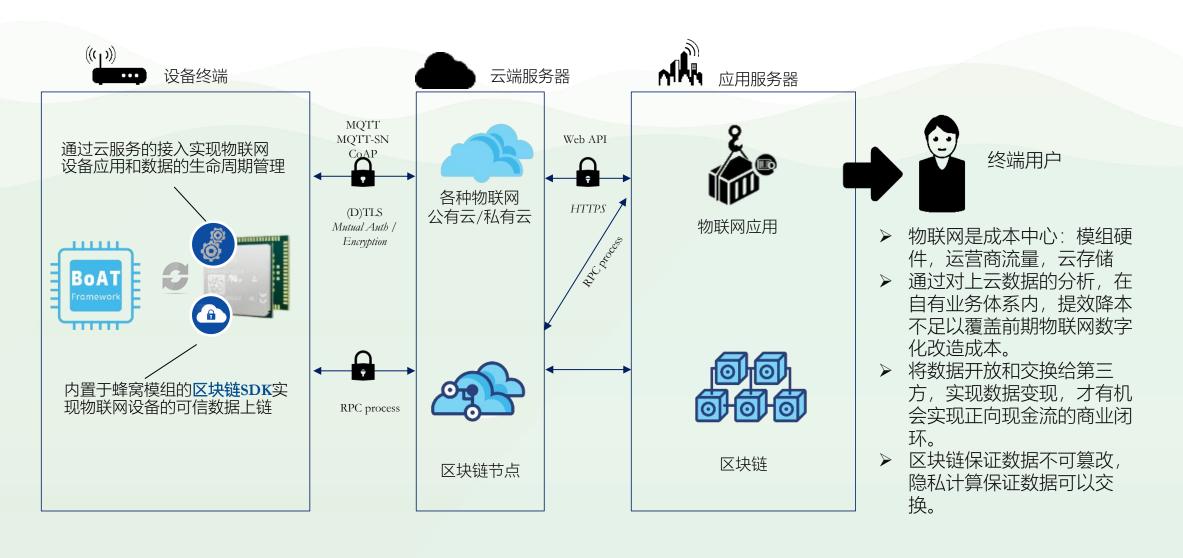
#### AI

- 机器学习
- 数据科学
- 大数据

#### Blockchain

- 分布式账本
- dAPP应用
- 通证

# 物联网数据上云的成本投入,通过区块链将数据开放交换形成收入,"上云+上链"实现数据价值的商业闭环



# 区块链和隐私计算对物联网数据开放和交换至关重要

- 区块链技术保证数据不可篡改,实现信任的传递
- 隐私计算技术保证数据在隐私保护下的交换,实现数据重复变现和数据使用的合规性。



# 物联网数据在全生命周期内的信任机制

数据从物联网设备的源头可信的生成, 安全的存储和使用,以及基于区块链 与隐私计算的流动与交换,需要始终 具备:

- ▶ 唯一性
- ▶ 不可篡改
- ▶ 隐私保护

这是围绕物联网数据整个生命周期的 三大属性,也是支撑整个物联网数字 经济的信任基础。



# 物联网+区块链 ->上云+上链 解决数据源头的信任问题









# 物联网设备可信数据上链在源头保证数据可信



2025年,全球数据总量将达到175ZB,其中IoT设备数据将达到79.4ZB;同时IoT设备达到252亿台

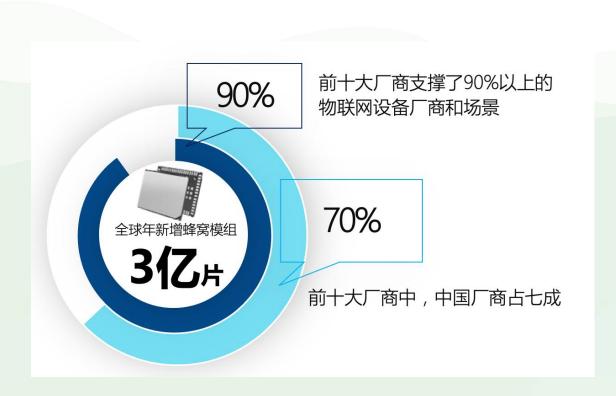
物联网设备是数据的源头,数据在某一场景下通过物联网设备采集产生

在设备侧对可信数据上链,在源头保证数据的可信

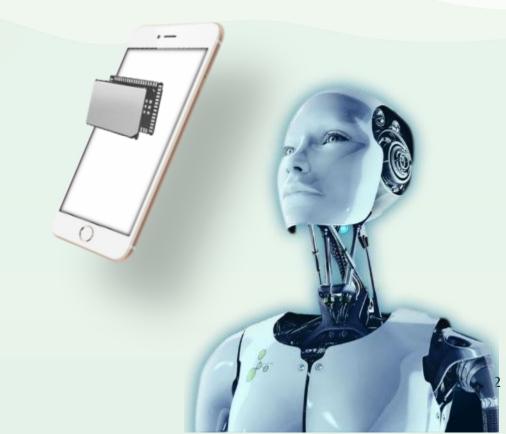
数据来源:《IDC全球物联网设备数据报告》

# 如何将区块链能力赋能到碎片化的物联网设备?

蜂窝模组全球产业链历时20年发展,头部效应明显

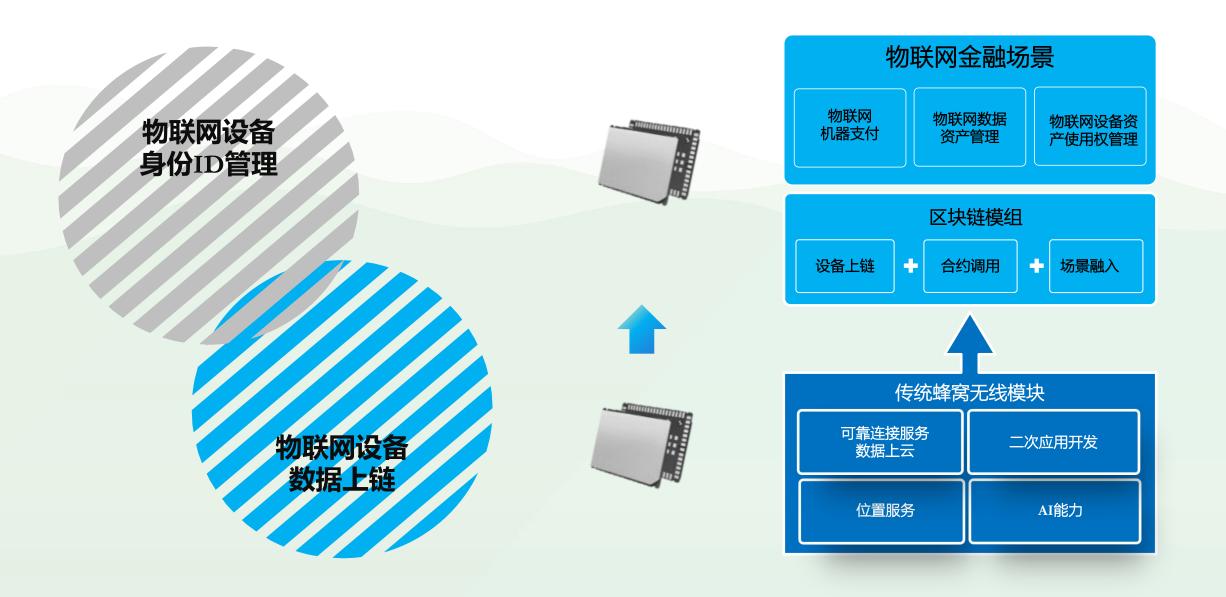


支持区块链能力的蜂窝物联网模组物联网的可信区块链应用入口



物联网设备即智能机器人,蜂窝模块之于物联网设备就如同手机之于人

# 什么是区块链模组?



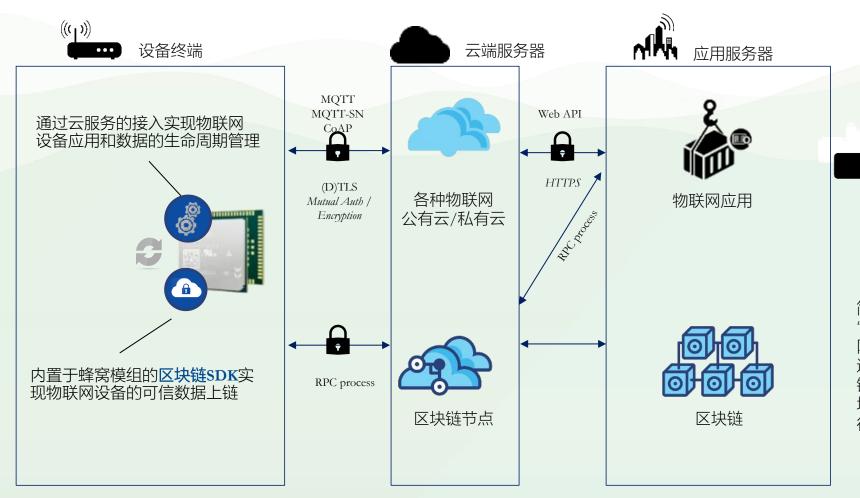
# 区块链模组类型与典型应用

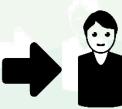






# 从物联网到物链网,区块链模组赋能安全上云可信上链让"区块链+"物联网行业应用升级变简单



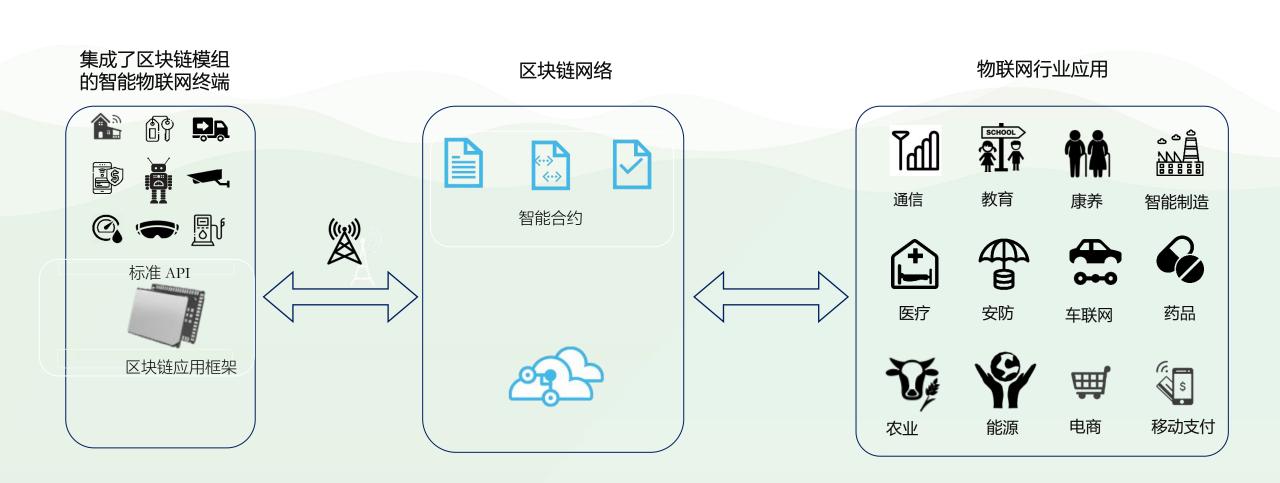


终端用户

#### 区块链模组的好处

简化行业客户基于物联网设备的 "区块链+"应用试点,在原有物联 网设备数据上云业务的同时,快 速改造实现物联网设备数据的上 链业务。行业客户从而可以更多 地聚焦在如何依托区块链能力在 行业场景上实现商业模式创新

# 面向物联网+区块链技术融合的数据上链端到端能力









# 基于物联网+ 区块链的 肉牛融资

# 中国肉牛市场规模化程度低





#### 传统肉牛质押融资 存在普遍风险

- 牛只重复抵押
- 抵押资产变现难
- 生产与销售缺乏规划
- 肉牛品种单一
- 饲料和防疫监管难

实施乡村振兴战略,是党中央对"三农"工作作出的重大决策部署。2018年以来,恒丰银行把服务乡村振兴作为全行的一项重点工作,倾听"三农"声音,深入田间地头,借助金融科技,探索出了乡村振兴的"恒丰模式"。

"好牛快贷"是恒丰银行 与龙头企业、科技公 司、养殖户合作的架子 牛育肥养殖新模式。



200**万** RMB

首笔"好牛快

菏泽试点总体规模

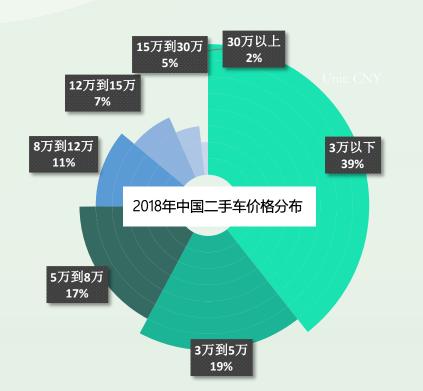


山东菏泽入选农业农村部、财政部"2021年农业优势特色产业集群"



东菏

# 物联网+区块链 二手车残值管理



不可篡改的车辆全生命周期画像

# 精准二手车残值估 计将提升保值率

- 2018年,全国二手车累积交易1382.19万辆,累 计交易金额8603.57亿元。
- 国内纯电动车型保值率仅为33.%。车商、消费者和零售商都不太愿意参与到二手车流通。
- 二手车交易市场75%的成交价格在8万以下, 无法承担过高残值估计成本。

数据来源:中国汽车流通协会(CADA)

实现二手车各环节数据的上链 记录与可信追溯

- 建立连接车辆、4S 店、二手车事业部的车辆生命周期数据共享平台。
- 形成车辆出厂数据、行驶数据,以及车辆销售数据的实时记录网络,为车辆的数据分析和行业应用提供不可篡改的数据来源。
- 建立行业指数、实现二手车数据 资产化
  - 形成二手车估值、折价模型,构建二手车行业指数基线。
  - 围绕保险公司、金融机构等 其他参与方节点,实现二手 车链上数据交易服务

# 基于物联网+区块链的充电桩运营生命周期管理

#### 通过可信的生命周期管理:

- 更准确的充电桩位置、用电量和使用率状态等可靠的数据有助于实现从"车多桩少"到"一车多桩"的转变
- 利用二次营销和客户粘性让充电桩运营公司和金融产品获益
- 完成融资、充电桩所有者和二次营销团队之间的汽车生命周期循环



帮助生态合作伙伴,面向百亿级市场共建智能充电桩平台,实现基于可信数据的统一运营管理和项目收益的公平分配

#### 好处:

- ① 基于区块链技术的平台记录了所有相关方的充电交易的防篡改历史
- ② 提供值得信赖的充电桩设备证书-以帮助交易安全可信
- ③ 为所有交易方节省时间
- ④ 让各方共同创造和分享透明可靠的充电桩市场所带来的互惠互利

# 基于物联网+区块链的"电池银行"

## 电池资产全周期管理

受到**疫情和新国标政策红利**刺激,两轮电动车行业过去两年迎来了全面爆发。一方面,**电动车2020年同比增长29.7%,未来十年,每年保持新增4000万辆。**另一方面,锂电池引发的换电模式成功撬动了全新的**干亿级"电池银行"市场**。

#### 区块链+物联网的"电池银行" 方案优点:

- ① 基于BoAT区块链应用框架的智能换电柜可以实时上报换电柜 位置、时间、设备ID、电池充放电状态等
- ② 换电柜数据上链,保证充电交易记录防篡改、可追溯。当出现电池故障时,快速锁定,避免造成人员伤亡财产损失。站点配置远程防盗监控,实时保障电池资产安全。
- ③ 透过联盟链,实现电池资产数字化,形成有效的风控报告和市场预测报告,加强投资人信心。

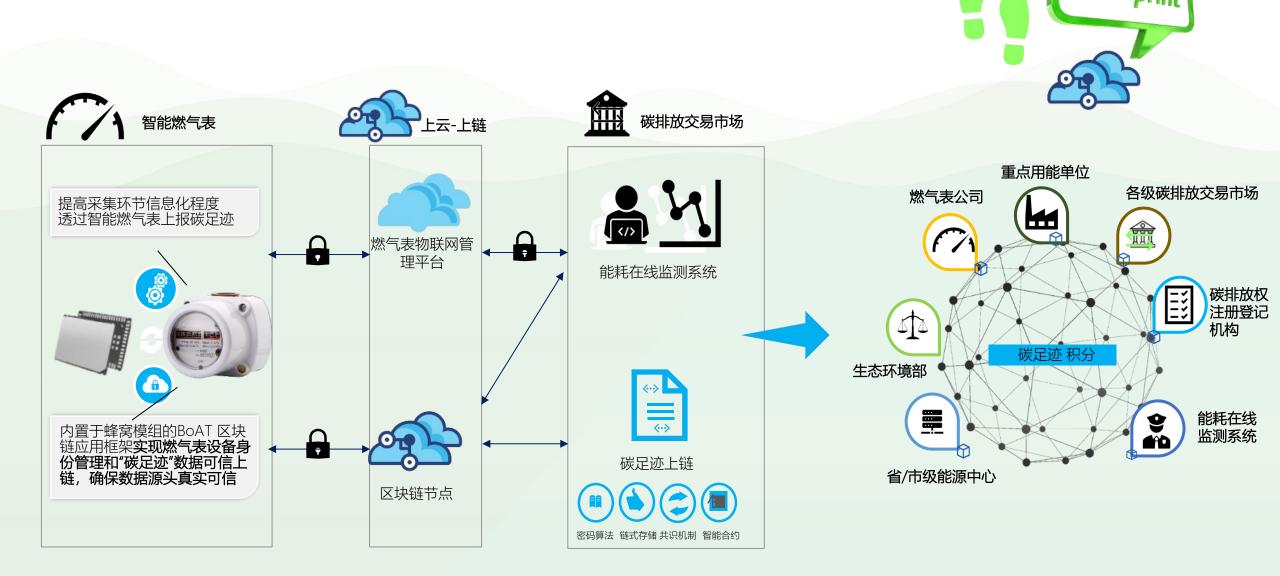
#### 新国标催生"电池银行"干亿级市场:

- 即时配送骑手一般车速在40-60km/h,新政下限速25km/h,必须用换电取代充电,节约等待时间。
- "新国标"对整车55KG 的限制让锂电池替代"铅酸电池", 电池单价提高8倍, 换电模式下"电池"变成高单价高频流转资产。
- 频发的电瓶车爆炸事件,让政府要求避免人车同屋充电、杜绝 私自拉线充电的行为。

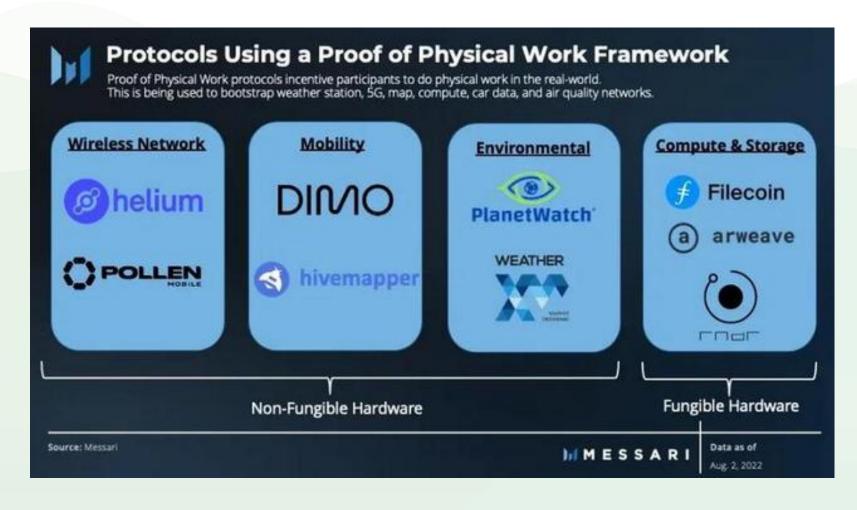


# 可信智能燃气表:"碳足迹"上链

从数据源头实现基于区块链+物联网的可信碳交易应用



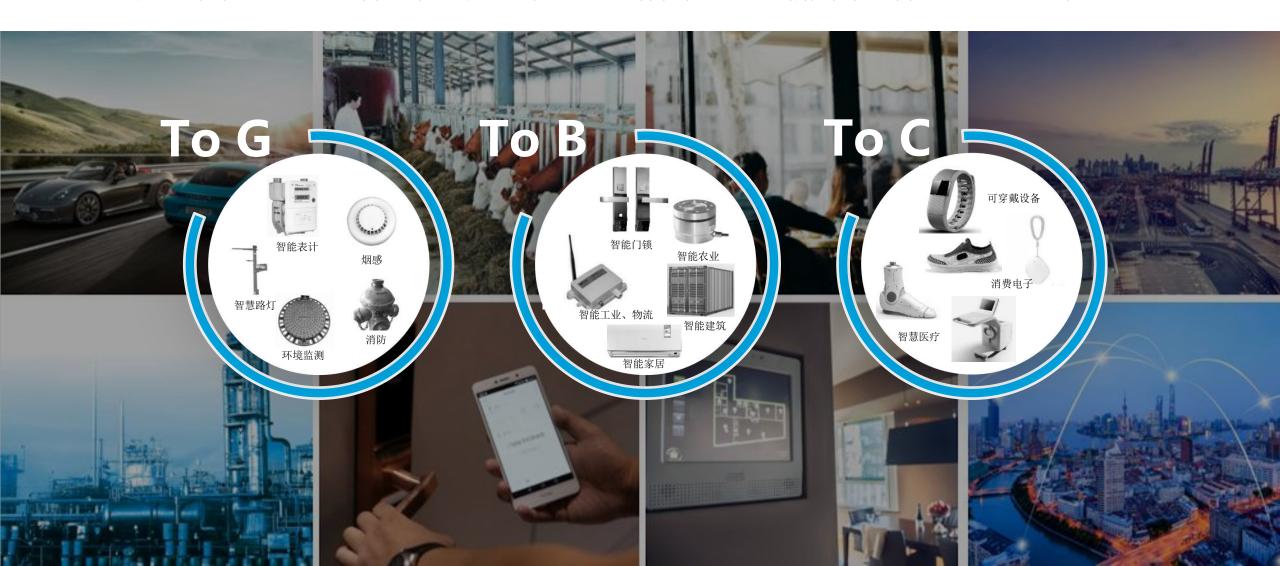
# PoPW-Proof of Physical Work 激励参与者在现实世界中完成可验证的工作



- ▶ 许多协议正在利用物理工作证明 框架来激励供应方参与构建硬件 网络。其中包括无线、移动、环 境、计算和存储网络。
- 在激励和协调人类活动方面非常强大,使其对开发现实世界的去中心化基础设施和硬件网络非常有用。
- ▶ 使用物理工作证明框架,协议可以激励参与者构建其网络,以使用户发现其吸引力。

# 通过区块链模组精准触达海量物联网场景,帮助传统行业实现可信的"万物互联"

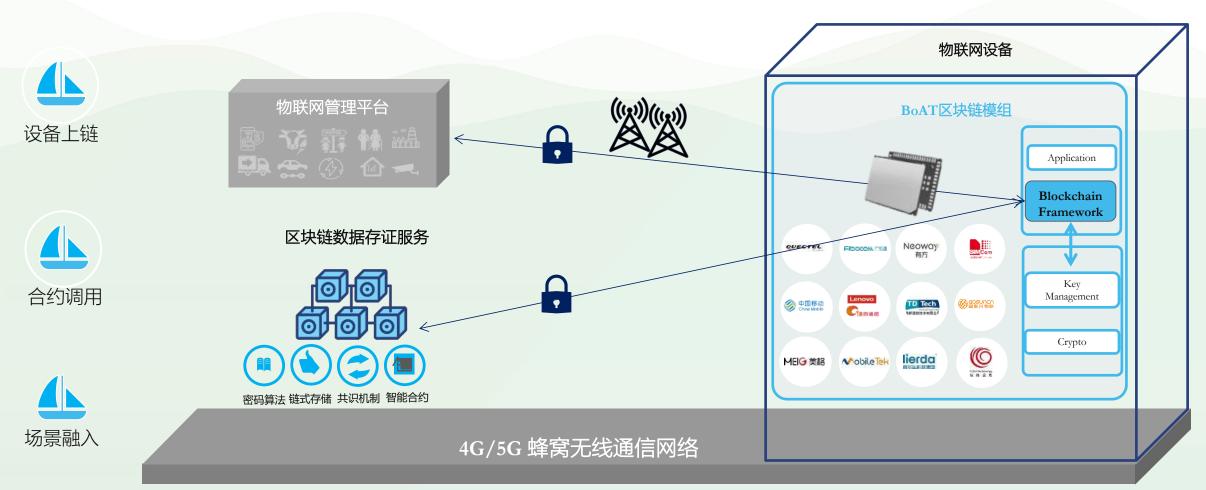
区块链模组是物联网+区块链融合创新的重要抓手,从源头确保物联网数据可信,积极配合数字基建的下一代基础设施。



# 可信物联网数据赋能平台

#### 面向物联网+区块链生态的端到 端开放能力平台

"物联网+区块链"的融合创新带来数据价值的开放



#### 未来行动计划

# 更多伙伴|更多场景

数据资源化、数据资产化、数据资本化

数据的价值在隐私保护下得到充分的挖掘,通过区块链实现数据价值的开放 与交换,物联网的商业闭环才能得到真正实现,从而实现产业数字化转型的 全面提速



更多的商业模式探索

更多的应用场景尝试

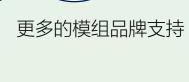


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更多的行业客户接入









#### What is DePIN?

- DePIN refers to infrastructure projects using tokenization to coordinate and incentivize their bootstrapping phase. Individuals build up the supply of the infrastructure in a decentralized manner and get rewarded with token incentives.
- The **key idea** is to **flip the traditional model on its head**. The traditional way is for corporations in telecommunications or energy to invest a lot of time and money into building and maintaining infrastructure. Web3 companies try to outsource this build-up and maintenance process to a token-incentivized army of volunteers and monetize later once the coverage rate is high enough.
- This is the same liquidity incentive principle used in other web3 sectors, such as DeFi (yield farming), play-to-earn, or move-to-earn.

#### What is DePIN?

- DePIN is the new name for blockchain networks that use tokens to incentivise communities to build physical infrastructure networks/dApps.
- DePIN facilitates the scalability of infrastructure faster due to decentralized deployment and the larger pool of contributors.
- Is a protocols that incentivizes contributors to do a verifiable work that builds a real-world infrastructure.
- Using crypto-economic games to build a people-friendly communication network.
- DePINs incentivize supply-side participants to build the network by leveraging crypto-economic protocols.
  - In contrast to traditional forms of capital formation used to build physical infrastructure.
  - These permissionless and trustneutral protocols:

- Build infrastructure faster—in many cases 10-100x faster
- More attuned to hyper-local market demands
- Cost effective

Why DePIN economic flywheel of offering users a reward to complete a verifiable physical activity in the real-world?

## What Belongs to DePIN?

- Cloud/storage networks: File storage, relational database, CDN and VPN networks.
- > Wireless networks: 5G, LoRaWAN (Internet of Things).
- Sensor networks: Interconnected devices embedded with sensors that collect real-time data from the physical world, such as maps.
- Energy networks: Aggregate distributed energy sources to create a more resilient and efficient energy grid.



#### What Are the Benefits of DePIN?

- DePIN's declared goal is to create a more equitable and efficient process to bootstrap infrastructure networks compared to legacy companies' top-down, capital-intensive approach.
- You can build infrastructure 10-100x faster.
- It is better synced to hyper-local market needs.
- It can be far more cost-effective.
- It can be scaled across jurisdictions in a permissionless way.
- The network is credibly neutral and collectively owned.
- Blockchains support frictionless micropayments and integration with DeFi.



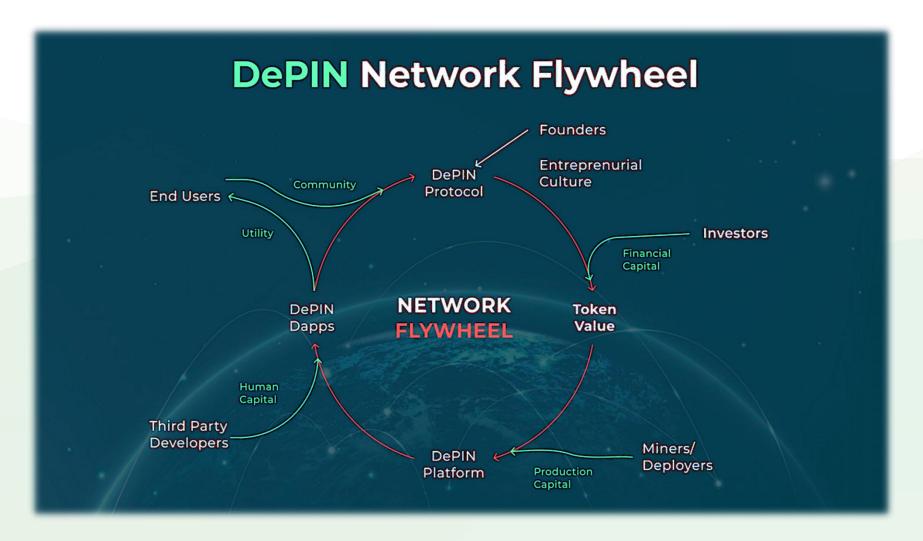
## What Is the Flywheel of DePIN?

Web3 enthusiasts point out that tokenization allows globally distributed individuals to collectively bootstrap a network in a permissionless and trustless manner. Ideally, the costs of building the network are borne by and distributed among the supply-side participants, usually retail, who get paid token incentives to bootstrap the network.

Once the network has built an infrastructure base, it attracts users. These users pay to use the network and boost further supply-side growth. In the best-case scenario, this kicks off the virtuous cycle of more demand fueling more supply, which is incentivized by token rewards that grow in value, thanks to growing demand.



## What is DePIN Network Flywheel?



DePIN network flywheel. Source: IoTeX

## What Are the Trends and Challenges of DePIN?

#### Trends

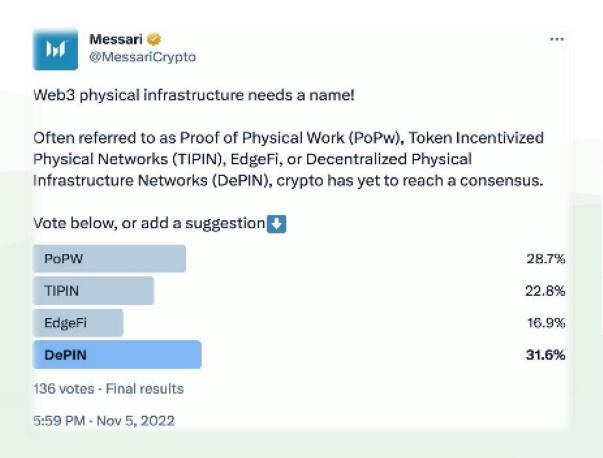
- Most people access the internet from a mobile device these days. Crypto is the one big exception, simply because much of it hasn't developed a good mobile interface. But to succeed, crypto will have to go mobile eventually. Technological trends like AI tools and more capable smartphones point towards more mobile traffic, not less.
- Moreover, with the possibility to produce and consume content in a decentralized way increasing (again, AI), the demand thereof will also increase. And with it the demand to access and store it, which concerns wireless and storage providers.

#### Challenges

- DePIN faces several challenges, explaining why the sector hasn't taken off yet. For instance, as we will still explore further, the incentive models are highly dilutive and often sound better than they are in reality. The time horizon to build applications and demand is significantly longer than for mere consumer apps. The market is big, but companies compete against web2 giants like Amazon, Microsoft and Google.
- In other words, disrupting legacy competition will take a lot more effort and professionalism than in purely retail-facing sectors of web3 like gaming.



## Web3 Physical Infrastructure needs a name!





## Major Components of DePIN

Supply side



Network



Demand side

The service providers (suppliers), who contribute to the scale of the network by conducting some useful work, and the service consumers.

The Networks are decentralized, secure, and transparent infrastructures that manage the entire activities of the participants who join the network and contribute towards the connection of both supply and demand services.

The demand side, who pay for the services and optimally utilize the services provided by the network to build applications or services.

#### How DePIN works?

- Physical infrastructure network
- Off-chain compute infrastructure
- Blockchain architecture
- Token Incentives

#### What is DePIN Token Economic Mechanisms?

Token rewards incentivizes supply-side contributors to deploy infrastructure

As network utility increases, the token price increases based on the protocol's value capture mechanism

DePIN
Economic
Model

Network fees derived from the demand-side usage attract more supply-side contributors Network's supply-side grows, attracting end-users, product builders and developers

# Five Key Benefits of Crypto-economic Protocols using DePIN

#### DePIN unveils the potentials for the crypto economics as follows:

- Rapid Scale
- Credible Neutrality
- Collective Ownership
- Frictionless Payments
- Integration with DeFi rails

#### DePIN model also help to accelerate the web3 adoption

• Web3 technologies and communities have matured to the point where they're controlling trillions of dollars in digital assets

It's time to plug them into the physical world, by exploring some potential use cases.

# Summary

- DePIN is the new name for blockchain networks that use tokens to incentivise communities to build physical infrastructure networks/dApps.
- Web3 has enabled new ways of coordinating human activities on a global scale.
- Crypto-economic protocols create incentive structures to encourage users to build a decentralized global infrastructure network with total ownership of the data back to users.
- These incentive structures can facilitate far-reaching coordination to accomplish specific goals.
- Anyone in the world can permissionlessly contribute to a set of shared objectives.
- Step-function improvement in capital formation
- The majority of crypto-innovation projects focus on coordinating digital communities and economies.
- Capital formation and human coordination extend beyond the digital world and in to physical.
- The deployment and management of physical infrastructure, such as telecom networks, cloud services, mobility networks and power grids, have been dominated by large corporations due to their enormous capital requirements and logistical challenges.

What if crypto protocols could incentivize the construction of real-world infrastructure?

• This is what exactly Decentralized Physical Infrastructure (DePIN) protocols strive to achieve.





# **DePIN** Map by Sector



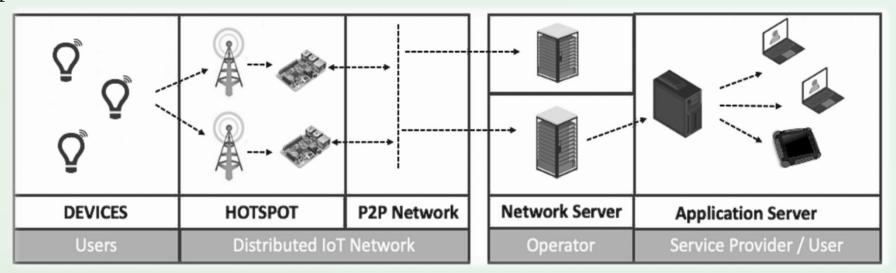
Source: Messari

#### What is Helium Network?

- Helium incentivizes people to build and manage physical telecommunications networks eg, micro-cell towers.
- The Helium network is built by "hosts" that mine the Helium protocol's native token,
- Participants can get HNT, in exchange for creating coverage and transmitting data over the network.
- Currently Helium available worldwide with coverage of over 700,000 hotspots (Hotspot, hardware hotspots in the Helium network).
- Permissionless cryptoeconomic protocols provide network-level reliability through redundancy, even if individual network nodes are less reliable.

#### What is Helium Network?

- Helium network is composed by hotspots.
- Miners are connected altogether over the a p2p network.
- They are maintaining the Blockchain
- The devices communication passes through these different layers and are routed up to their specific network server.
- The distributed network supports multiple networks servers.
- Application servers works on helium network as on any other network server. Nothing specific, the data itself is not inside the blockchain.



# HiveMapper Network

- Hivemapper is a decentralized map built by participants using dash cams.
- The protocol rewards supply-side participants (map miners) for driving or using dashcams to move around and contribute to the network map.



Get the dashcam



Map while driving

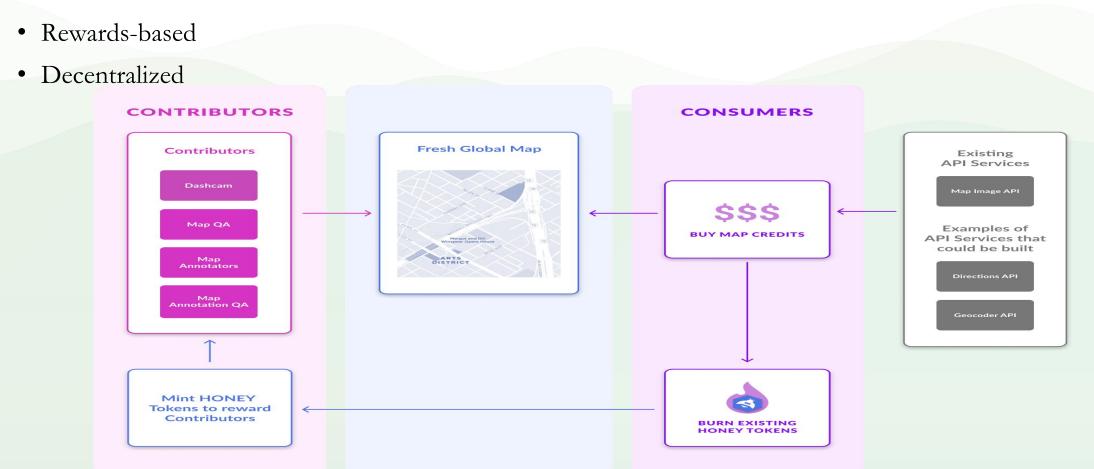


Earn HONEY tokens

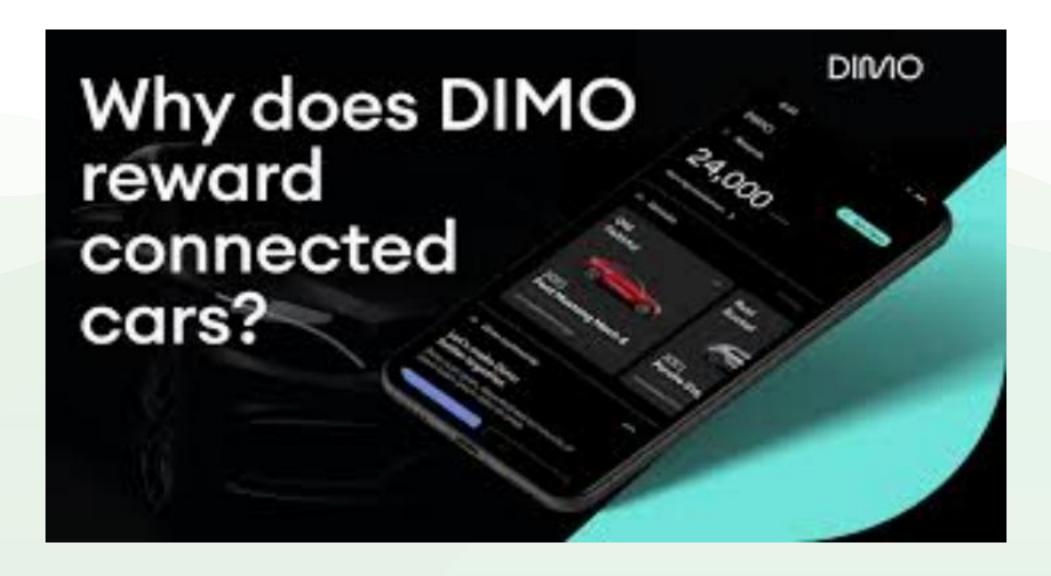
# Major components of HiveMapper Network-

#### Hivemapper is designed from the ground up to be:

Permissionless



#### **DIMO Network**



#### What is DIMO Network?

- DIMO is a user-owned data-driven network that exists to improve the way we move throughout the world.
- By putting users in control of their data and enabling developers to build on a stable, open platform.
- DIMO is making the future of mobility brighter, for everyone.
- DIMO is a user-owned IoT platform that allows users to maximize the value of their connected devices, starting with cars.
- Inspired by Helium, Streamr, IPFS, Ethereum
- It allows users to create verified data streams from devices they own and share them with applications privately and without exploitative middlemen



Create an account, Connect your car, Share your mobility data, earn rewards

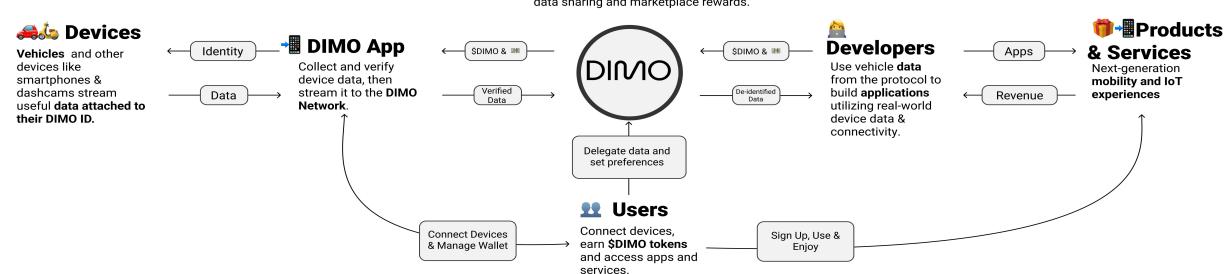
#### How does the DIMO Network work?

- DIMO is built in the open with open source components.
- Unlock levels of transparency, privacy, composability, and reliability in IoT networks
- Increasing user and developer trust in connected devices and services.

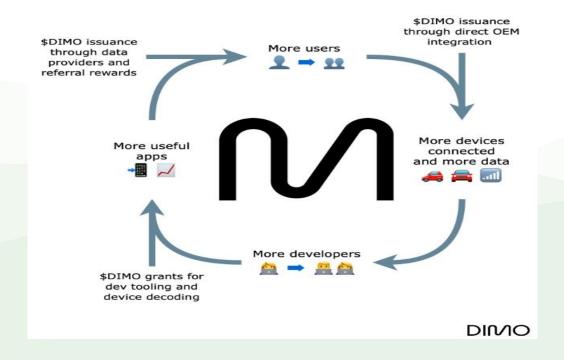
#### **How DIMO Works**

#### **III** DIMO Foundation

Negotiate access to **goods and services** on behalf of members. Issue **\$DIMO** for data sharing and marketplace rewards.



#### How DIMO Network scales?



Phase	Functionality Established
Phase 1 User Acquisition (2021-2022)	Direct relationship between device owners & DIMO Platform for <i>Read Only</i> use-cases
Phase 2 Mobility Platform (2022-2025)	Developer platform for <i>read &amp; write</i> applications in insurance, energy, and automated mobility—driving \$DIMO utility and user growth
Phase 3  ## Trusted IoT Mesh (2025-2030)	Use \$DIMO token & existing transaction volume to seed demand for applications outside of mobility

- Build vehicle supply, measuring contributions via \$DIMO token issuance to data providers.
- Incentivize OEMs to make it easy for users to share data from their devices with developers.
- It also makes device data more accessible to developers to can create new user experiences using the open market economy.

#### How DIMO Secures User & Device Data?

- Provide end-to-end encrypted communications channels to access the data
- All data access is scoped by roles and depend on strong user authentication to identify requesters.

Traffic Management

Encryption in Transit

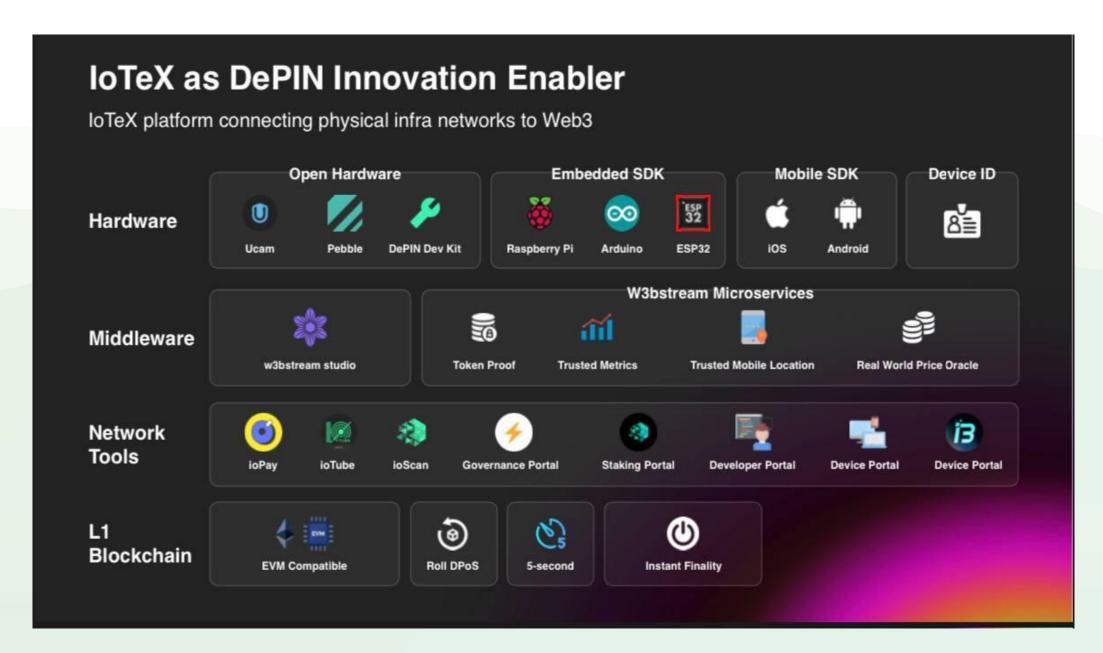
Hardware security modules

Backups and durability

Encryption at rest

Audit Logs

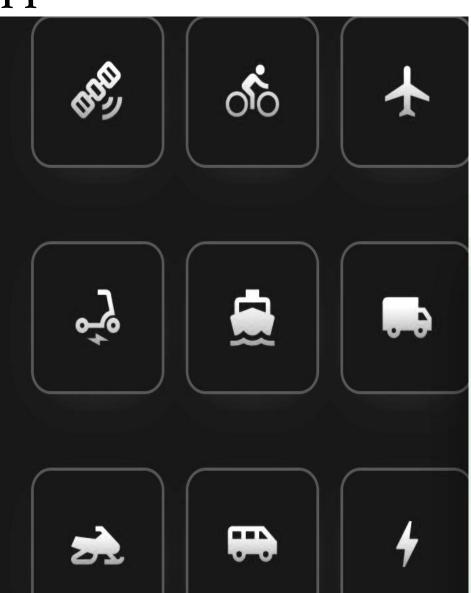




# Peaq as an enabler for building DePIN applications

# Build any dApp or DePIN for connected machines, anywhere and everywhere.

Machines exist in all four domains: land, sea, sky and space. peaq provides everything you need to build dApps and DePINs (Decentralized Physical Infrastructure Networks) for vehicles, robots and devices in all domains. Explore use cases, submit ideas for new ones, get funding, and start building on the peaq network.

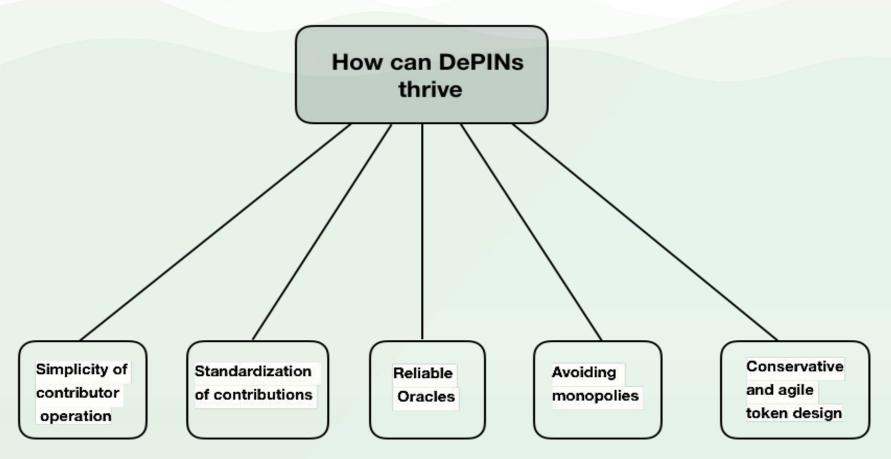




#### How can DePINs thrive?

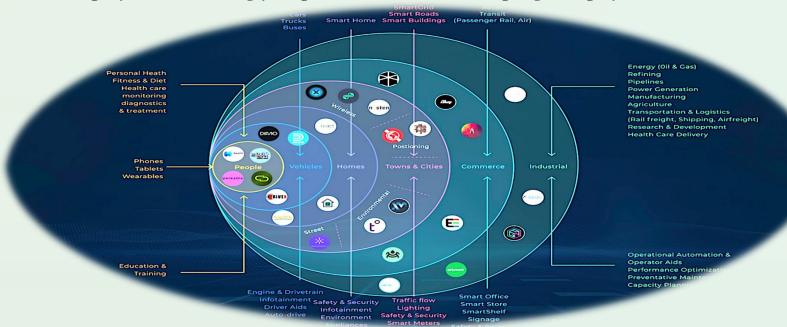
• Can DePINs achieve results that are comparable to centralized systems in terms of quality, or whether the same model used in DeFi for coordinating the members using DAOs can also be used to coordinate and incentivize participants in the real world to build massive physical infrastructure in a satisfying manner?

Five essential qualities that DEPINs must possess in order to thrive



# Why DePINs are the future?

- There are over 40 billion smart devices and machines, and trillions of sensors deployed worldwide, the future of DePIN is bright.
- The demand for decentralized infrastructure continues to grow due to massive adoption from the supply side/ contributors.
- The individuals and companies will look to DePIN to build their networks
- DePIN offer a new way of building and operating real-world infra that is more equitable, efficient and aligned with the interests of network participants.
- DePIN ecosystem evolves and new use cases are emerging
- DePINs play an increasingly important role in developing our physical world.





A DePIN project to build distributed renewable energy resource data network



# Arkreen Network-Why

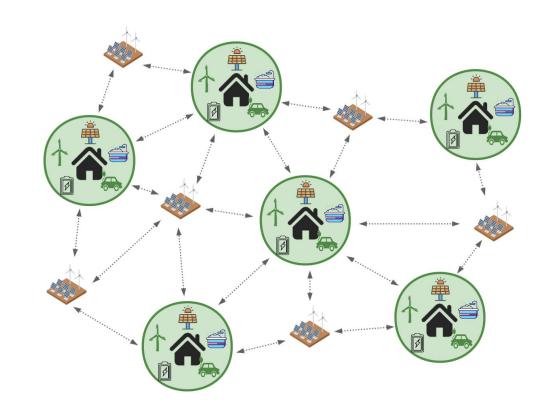






# Arkreen Network is an Web3-powered

infrastructure for globally-distributed renewable energy resources connection and monetization to enable carbon-reduction applications.



**Grid Tomorrow: Decentralized Bi-directional Network** 



Arkreen Network is an

Web3-powered infrastructure for

globally-distributed renewable energy resources connection and monetization to enable

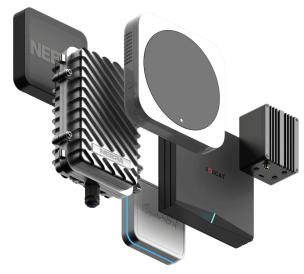
carbon-reduction applications.



Web3-enabled global physical infrastructure is emerging!



**Helium**, initiated in 2017, is the biggest global IoT network and shows the textbook of Proof of Physical Work.

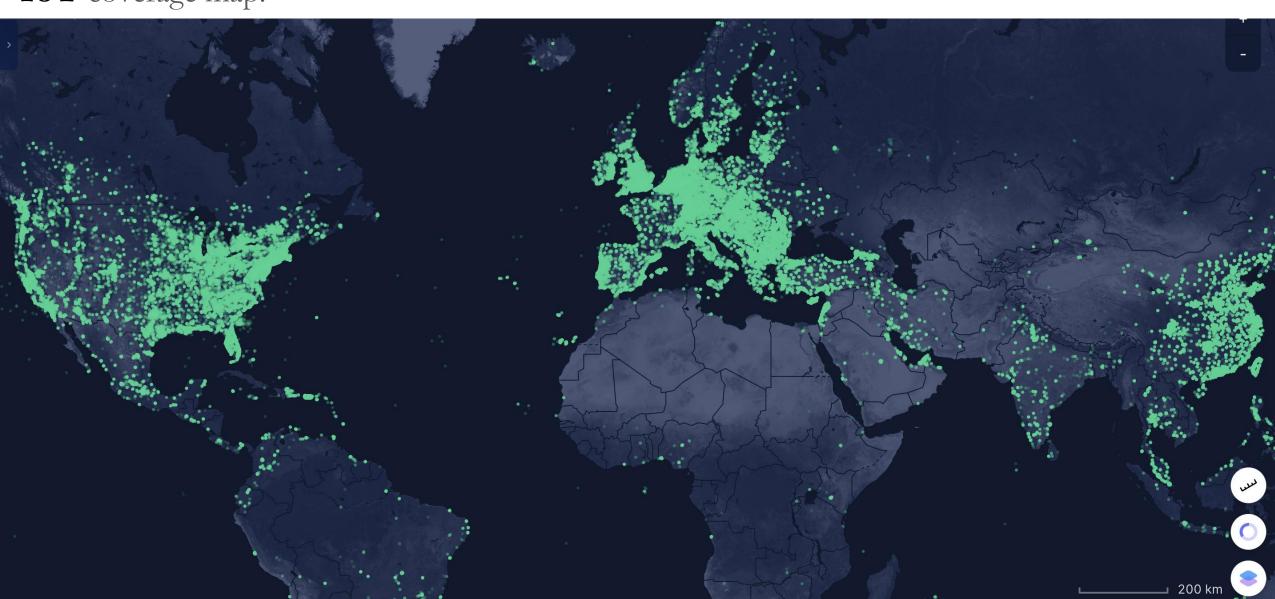


Helium Hotspot, which is Helium network miner, has been deployed globally for almost 1 Million over 182 countries and 73k+ cities within 3 years, 30 employees, \$0 cost.

This dream has failed Alibaba, Sigfox, ZTE for huge cost and global coordination. Web1 and Web2 method do not answer global physical infrastructure.

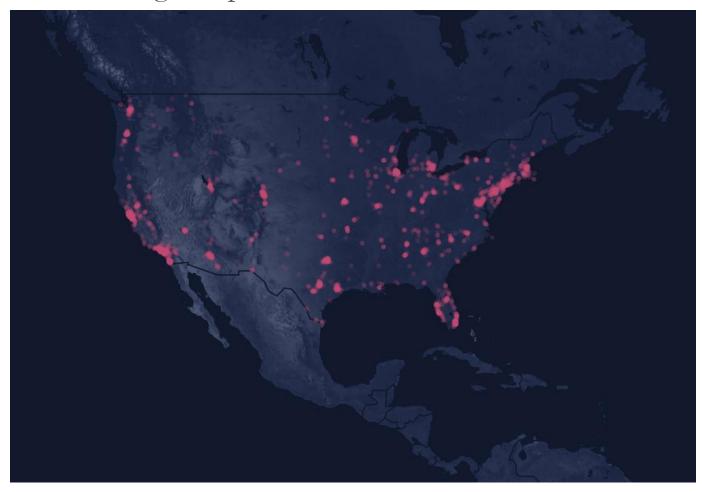
# Why Web3?

IoT coverage map.



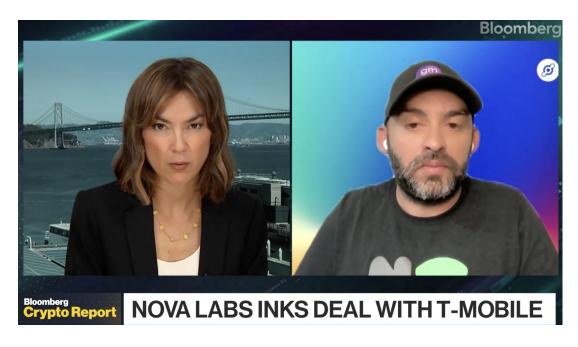
# Why Web3?

**5G** coverage map.



Nova Labs Inks Agreement With **T-Mobile** to Cover 5G Dead Spots in Helium Network

21st Sep.



Web3 enabled global physical infrastructure definately will be the "DeFi Summer" of the next bull market.



**Helium**, initiated in 2017, is the global LoRaWAN/5G/IoT network and shows the textbook of Proof of Physical Work.



**Hivemapper**, founded in 2022, is building the global dashcam mapping system under the rule of Proof of Physical Work.



**DIMO**, founded in 2022, is building the global vehicle data monetization system under the rule of Proof of Physical Work.



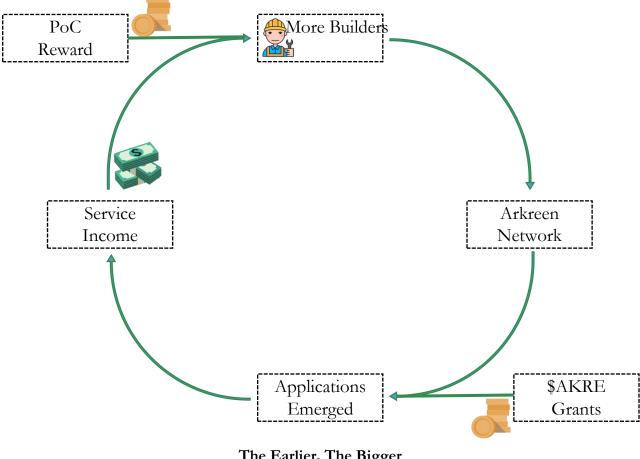
**Pollen**, founded in 2022, is building the global mobile 5G network under the rule of Proof of Physical Work.

#### arkreen

# Why Web3?

Web3 Infra is a disruptive solution to bootstrap network by 10x cheaper, 10x easier, 10x faster than Web1 method.

Web3 is also 10x economic value than Web2 method due to it's an economy not a company.



The Earlier, The Bigger

# Why Web3?





Buildup:

Beneficiary:

Top-down

Shareholder



Bottom-up

Shareholder



Bottom-up

Stakeholder

Web1-enabled physical infrastructure causes huge investment and monopoly.

Web2 enables global physical infrastructure and reduces investment with monopoly globally too.

Web3 enables global physical infrastructure without huge cost and monopoly.

# Why Energy?

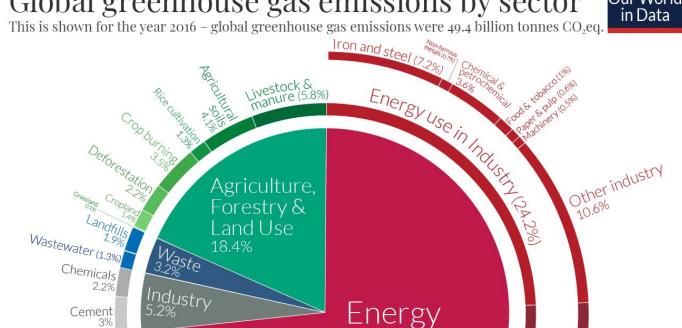
arkreen

Energy sector accounts for 75% of global greenhouse gas emission.

We are facing the **mega-transition** of energy sector with trillions dollars opportunity.

#### Global greenhouse gas emissions by sector

Our World in Data



Energy in Agriculture & Fishing (1.7%)

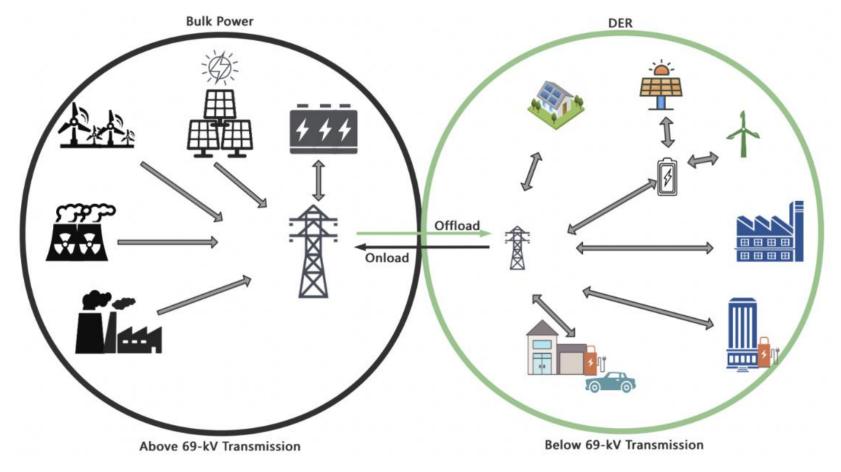
73.2%

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# Why Distributed?

**Distributed** energy resources is essential to uphold more centralized renewable energy on the grid.

The challenge is connetcing globally fragmented equipment is **impossible** for traditional organization.

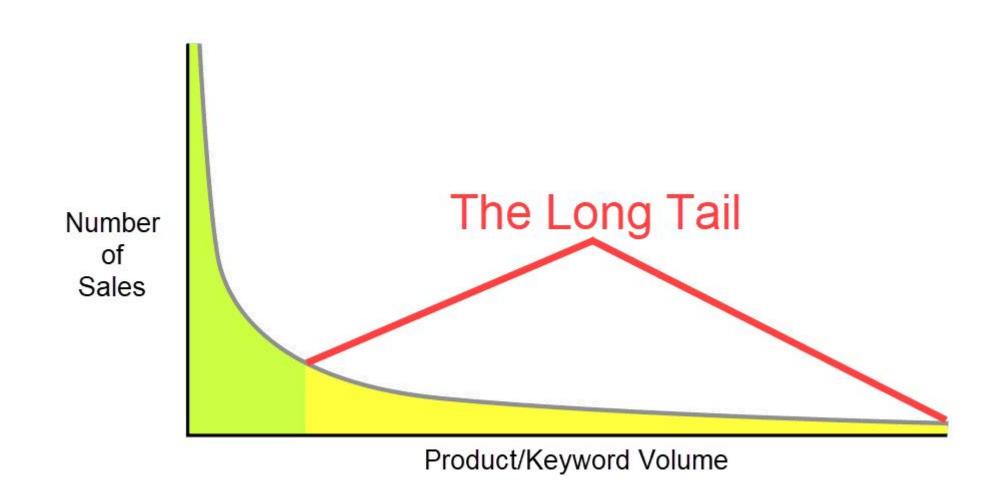




#### Why Distributed?

Distributed energy resources is the unserved longtail market lacks connection.

Arkreen offsers an omni-adaptable hardware to **cost-efficiently** connect equipment globally.



# Why Carbon Reduction?

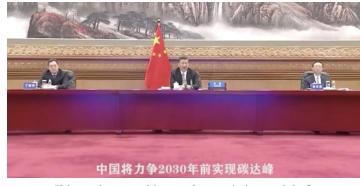




The legislation earmarks \$369 billion for U.S. energy security and fighting climate change.



COP26 reached The Glasgow Climate Pact



China strives to achieve carbon emission peak before 2030

Climate change and carbon neutrality is a **global concensus**. This is the few macro certainty among the US, EU and China. It is a fully educated market waiting for **solution**.

Arkreen is universial, inclusive, regenerative for the whole world. It is Web3-powered, but for Web-all.



Arkreen Network is an

Web3-powered infrastructure for

globally-distributed renewable energy resources connection and monetization to enable

carbon-reduction applications.

# Arkreen Network-What



#### What is Arkreen?

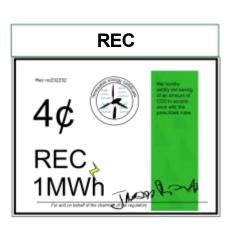
#### Vision:

**Arkreen Network** is a **Web3 - enabled** data network for globally distributed renewable energy resources connection and monetization to boost a carbon neutral earth.

#### Mission:

Enabled by **Web3** (economics) and **IoT/Blockchain**(tech), arkreen is building a network to **economically** collect **trustless** distributed renewable energy generation data and convert the data into Renewable Energy Certificate(REC) for sale to anyone wants to claim itself carbon neutral.





# Arkreen unlocks a new green asset

REC/Carbon Credit Regenerative **REC** Structural ReFi Financing DEX Fi Issuance **Financial** Service Real World Asset RWA-backed Mining Staking RWA-backed DeFi Arkreen Investment Investment Collateralization borrowing/lending Stablecoin PaaS/SaaS Demand unlocks a new asset class Side Cashflow REC Green Asset Asset TradFi Procurement Financing Leasing Loan Investment Energy Grid Electricity Forecasting & **REC** Demand EV Balancing Exchange Monitoring Marketplace Responsing Charging Service **Trusted Storage Trusted Consumption Trusted Generation** - Orchestrate power generation resources like Power storage resources like batteries - Power consumption sources like AC, which Arkreen wind turbine, solar panel. equipped in residential and SMEs. can be optimized in accordance to grid Network Infrastructure - Arker integrates secure element into - Storage capacity will be requested to serve demand. equipment to ensure DID/device wallet. power grid balancing. - Contribution made will be rewarded by token and service fee. Tursted Data/Control by Arker Upload Data Download Control Supply Equipment Side

Thermostat

Resources

Wind/Solar Panel

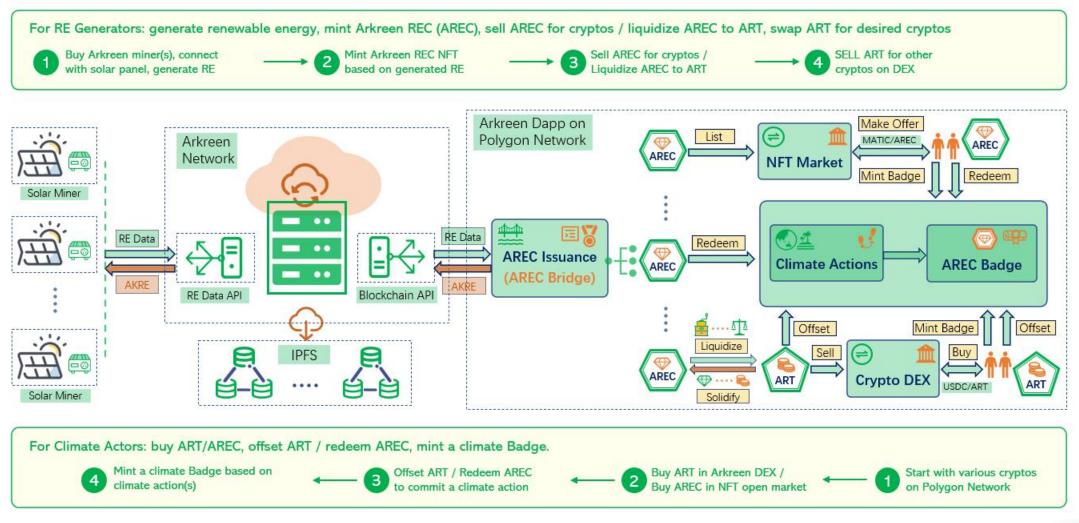
Scenarios

Industrial

Residentia

arkreen

#### Arkreen Network Overview



#### Supply side: DePIN model

- Bottom-up via community co-build renewable energy resource digital infra network
- Token incentive to accelerate the bootstrap
- Connect global long-tail 1mio renewable energy equipment

#### Demand side: ReFi model

- Develop the green data accumulated on Akreen Network to REC
- ➤ Tokenized REC via AREC bridge protocal to increase liquidity with more DeFi applications
- ➤ Become the standard of digital REC tokenization and carbon neutrality in Web3 community



# Bootstrap Arkreen in a bottom-up way

Arkreen Network leverages IoT+Blockchain connectivity for easy access and first-focuses on solar PV for mass adoption. It offers embedded and integrated IoT connection options for scalability.

And with reference and respect to Helium, token incentived global coordination method is deeply applied to bootstrap Arkreen in a bottom-up way.

With these, a distributed renewable energy resources infrastructure can be built up.



Integrated IoT Module Inverter



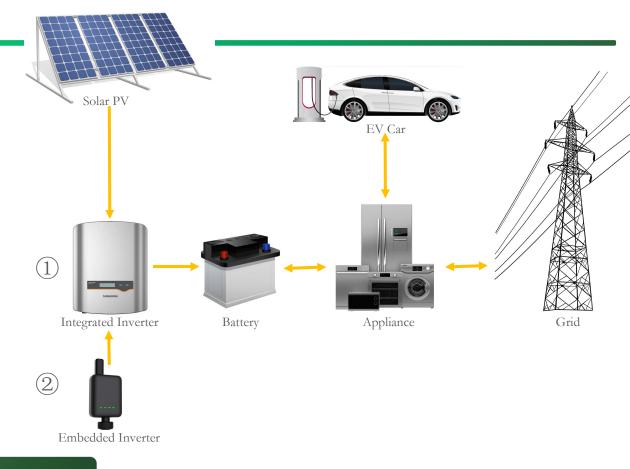
Embedded IoT Module Connector



#### Arkreen starts with Solar PV

For inverters with Arkreen guardian modules integrated, which will be massively produced, users can monetize their renewable energy data by click APP.

For existing inverters, users can plug Arkreen connector into their inverters for data validation. <u>Due to chipset level security and edge devices integration</u>, the data is trustless and transparent in real time.

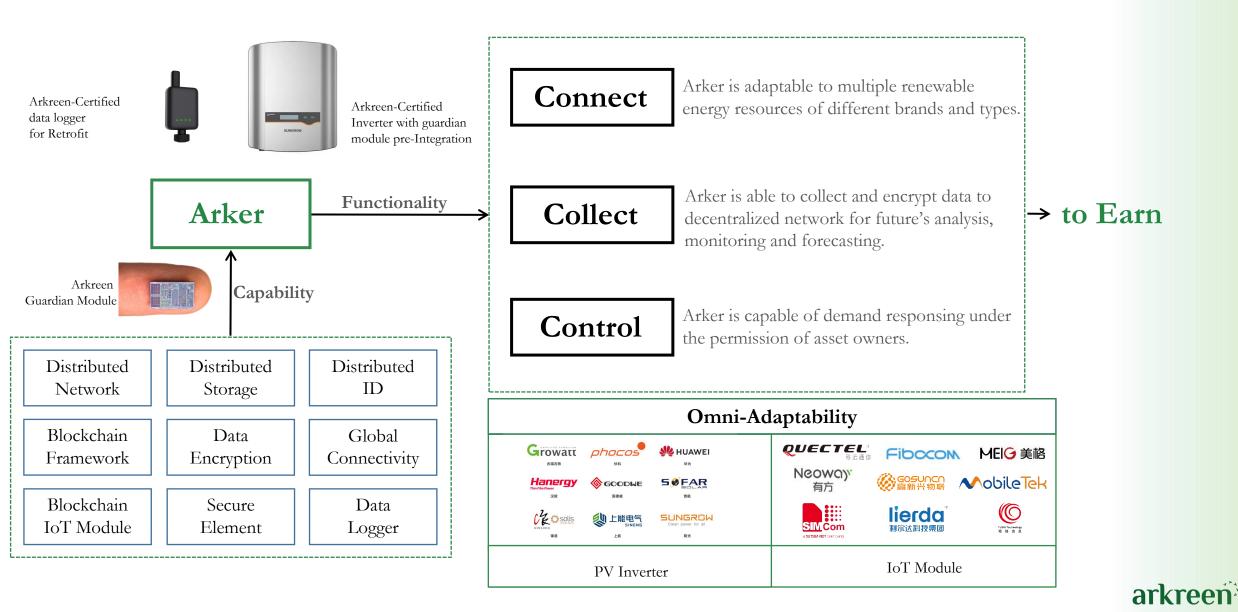


#### Future, All Connected

Arkreen starts with the most populous PV. In the future, Arkreen will deploy IoT chipset module in battery, smart meter and charging column to aggregate multiple renewable energy resources.

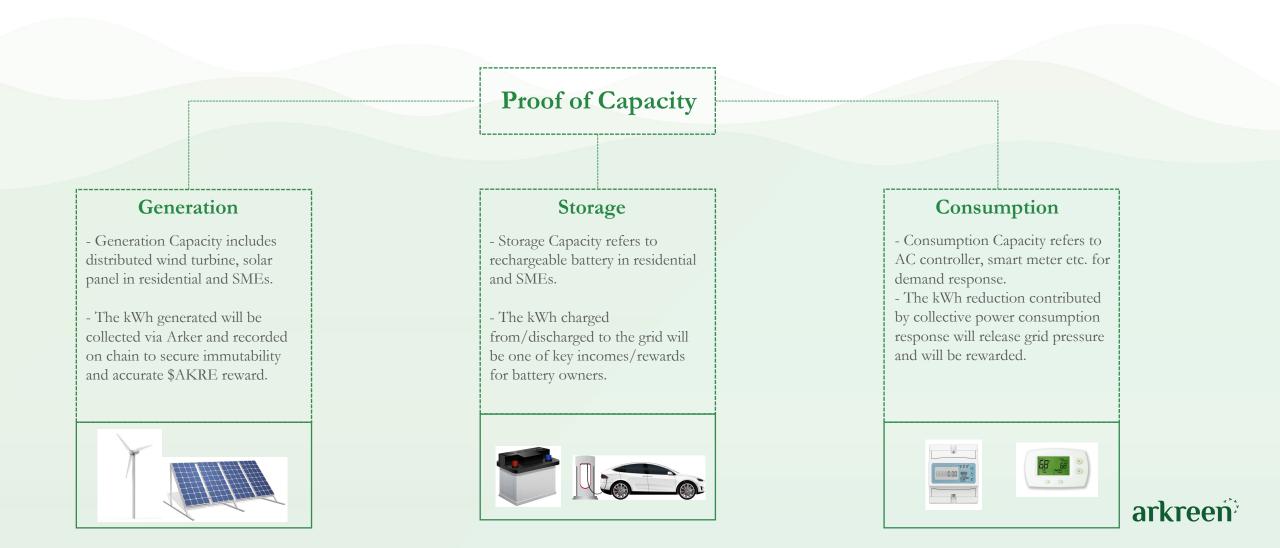


#### Arker Miner is a connector



#### Arkreen Proof Model

Capacity of power generation, storage and consumption registered on Arkreen will serve energy services. Capacity owners will receive **service income** and **\$AKRE reward**. This turns renewable equipment into money-printer.



#### **Our Vision**

Arkreen Network is a Web3-powered infrastructure for globally-distributed renewable energy resources, allowing the connection and monetization of carbon-reduction applications.

arkreen